Money Smart Day: Financial Planning

David Jeremiah
Financial Planning Associate
Disclaimer

- Sovereign Wealth Management, LLC is a registered investment advisor. All statements and opinions expressed are based upon information considered reliable although it should not be relied upon as such. Any statements or opinions are subject to change without notice.

- Information presented is for educational purposes only and does not intend to make an offer or solicitation for the sale or purchase of any specific securities, investments, or investment strategies. Investments involve risk and unless otherwise stated, are not guaranteed.

- Information expressed does not take into account your specific situation or objectives, and is not intended as recommendations appropriate for any individual. Listeners are encouraged to seek advice from a qualified tax, legal, or investment advisor to determine whether any information presented may be suitable for their specific situation. Past performance is not indicative of future performance.

- This presentation is for informational purposes only and not designed to give specific financial, tax or legal advice. This presentation and today’s presenter are not affiliated or endorsed by the Social Security Administration or any other governmental agency. You may also find information regarding Social Security from your local Social Security Administration Office or online at www.ssa.gov.

- Pursuant to IRS Circular 230, this presentation does not give legal or tax advice, and shall not be responsible for any loss sustained by any person who relies solely on this information to make financial decisions. Accordingly, any tax information provided is not intended or written to be used, and cannot be used, by any taxpayer for purpose of avoiding penalties that may be imposed on the taxpayer. Information presented is believed to be current, but may change at any time and without notice.

- Materials are intended to be used as is, and should not be modified or altered. Financial professionals, including the presenter, should always follow the applicable state requirements and approval requirements of the carriers they represent. All information or ideas provided should be discussed in detail with a financial professional, accountant or legal counsel prior to implementation.
Financial Planning

- “A financial plan is a document containing a person’s current money situation and long-term monetary goals, as well as strategies to achieve those goals.”
What does a Financial Planner do?

Duties:

- Portfolio Management
- Insurance
- Taxes
- Estate / Retirement Planning
Types of Financial Advisors

- Chartered Financial Analysis
- Certified Financial Planner
- Certified Public Accountant
General Advice

1. Set Goals
2. Control Your Spending
3. Manage Your Savings
3. Pay Off Debt
4. Invest In Assets
Set Goals

SMART
S - Specific
M - Measurable
A - Achievable
R - Realistic
T - Timely

Specific
Measurable
Achievable
Realistic
Timely
Control Your Spending

Watch what comes in and what goes out!

51% of American’s don’t look at their bank account – Fidelity
Manage Your Savings

- Saving = Less stress
- Emergency Fund: 3-6 months
- Job loss, new car, house damage
Pay Off Debt

• 2022 Average College Debt: $37,787.00
• David Ramsey: Snowball Method
Invest

- Invest in appreciating assets
Investing: The Benefit of Starting Early
($50 Monthly Contributions)

Portfolio Value at 65 Years of Age

- Start @ 20
- Start @ 30
- Start @ 40

- $20,000
- $40,000
- $60,000
- $80,000
- $100,000
- $120,000
- $140,000
- $160,000
- $180,000
- $200,000

- $42,704
- $91,218
- $184,885
S&P 500 – December 30, 2022

Market Summary > S&P 500

3,839.50
-957.06 (-19.95%) ↓ past year

Dec 30, 5:10 PM EST • Disclaimer

1D | 5D | 1M | 6M | YTD | 1Y | 5Y | Max

Open | 3,829.06 | Low | 3,800.34 | 52-wk high | 4,818.62
High | 3,839.85 | Prev close | 3,849.28 | 52-wk low | 3,491.58

3,839.50 Fri, Dec 30

Market Summary > S&P 500

3,839.50
+3,694.32 (2.544.65%) ↑ all time

Dec 30, 5:10 PM EST • Disclaimer

1D | 5D | 1M | 6M | YTD | 1Y | 5Y | Max

Open | 3,829.06 | Low | 3,800.34 | 52-wk high | 4,818.62
High | 3,839.85 | Prev close | 3,849.28 | 52-wk low | 3,491.58

1,257.79 Jul 25, 2008

More about S&P 500 →
Investment Management Strategies
401(k)s and 403(b)s

Retirement Savings Plans
- annual contributions / company will match percentage
- 401(k): for-profit
- 403(b): non-profit
- Traditional vs Roth
- Contributions go into mutual fund
My Financial Journey

- GMU from 2017 to 2021 – Kinesiology Major
- Age 19: $2,000
- Age 24: $150,000

How did I do it?
- Lived with roommates
- Limited spending
- 4 jobs
### My Investments

- **Start with $60,000**
- **37 years + 10% return + $2,000 monthly investment**
- **10.2 million by age 60**

*does not consider inflation*
Benefits of Having a Financial Planning Advisor

- Retirement planning
- Provide emotional guard rails
- Help avoid unnecessary taxes
- Actively monitoring financial affairs
Thank you for attending!

David Jeremiah
Email: David@sovereign.global
Phone: 540-676-5591